



The ARK Venture Fund: Fee Explainer

The ARK Venture Fund has a total expense ratio of 4.22%. This total expense ratio includes a 2.75% management fee, 0.65% in distribution fees, and an additional 0.82% in other operating fees. Any investor in the ARK Venture Fund can expect to pay the 4.22% fee in full.

So, why does this example consider the 2.75% management fee and not the total annual fund expenses (Expense Ratio)?

All funds charge additional expenses. ARK Venture Fund's additional expenses are similar to other funds, so for simplicity, we would like to illustrate how our management fee might be more cost effective as compared to a "2 and 20" model, which refers to a 2% management fee and 20% carried interest.

To help illustrate how a 2.75% management fee would compare to a 2 and 20 model, we are using the return metric, MOIC. Multiple on Invested Capital ("MOIC") is a metric used to describe the value or performance of an investment relative to its initial cost, commonly used within private markets.

The ARK Venture Fund charges a management fee of 2.75% and no carried interest.

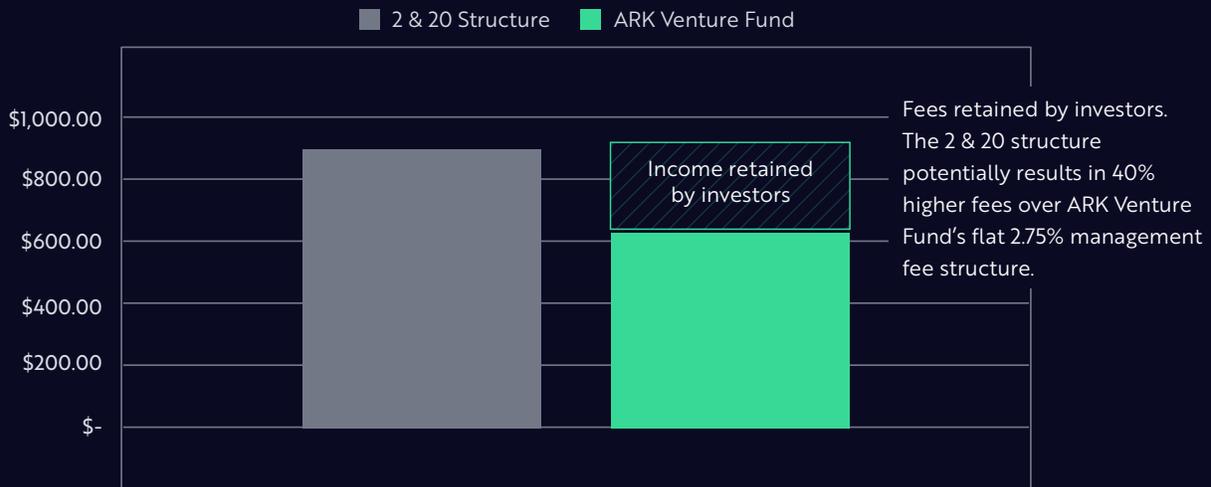
We believe that our flat fee model of 2.75% management fee is more cost-effective than the current standard "2 and 20" model, which refers to a 2% management fee and 20% carried interest.

The ARK Venture Fund aims to revolutionize venture capital not only by enabling access for retail investors, but also by introducing a new fee structure. Investors in the ARK Venture Fund pay an annual management fee of 2.75%, as opposed to the 2% management fee plus a 20% carried interest. Carried interest refers to a performance fee that investors give up to a fund manager – a 20% carried interest means that 20% of a fund's generated investment gains go to the fund manager and 80% to the investor. Carried interest may even be higher than 20% in some scenarios.

Our management fee structure aims to lower costs. We believe that investors should pay less in our structure than they would in a standard 2 and 20 structure. To use a hypothetical example, over a 10-year period, an investor would potentially pay 40% more in management fees if their investment returned a 4.5x multiple on invested capital (MOIC).



Potential Management Fee Comparison 10 years, 4.5x MOIC



Multiple on Invested Capital ("MOIC") is a metric used to describe the value or performance of an investment relative to its initial cost, commonly used within private markets.

Source: ARK Investment Management LLC, 2022

Forecasts are inherently limited and cannot be relied upon. Not a recommendation to buy, sell, or hold any particular security. This return scenario is purely for illustrative purposes only.

ARK Venture Fund charges lower fees than a "2 and 20" fee structure

Comparing the ARK Venture Fund's 2.75% management fee to a "2 and 20" fee structure, over the same ten-year lifetime and return profile, investors would potentially pay 40% more in management fees with a "2 and 20" structure than with the 2.75% management fee. Let's break that down.

Let's say an investor invests \$1,000 with a 2% management fee, 20% carried interest and a ten-year lifetime. The management fee of 2% would apply to the initial investment every year – \$20 per year, or \$200 after ten years. Let's assume this investment generates outsized returns, and after ten years has a gross return of 4.5x MOIC (money-on-invested-capital)¹, bringing the value of the investment after ten years to \$4,500 with investment gains of \$3,500. The investor would pay 20% on the investment gains in carried interest, or \$700, 20% of \$3,500. Adding up management fee and carried interest, the investor would have paid \$900 worth of fees in total.

For the same investment, the investor would pay materially lower fees under the flat annual management fee of 2.75% and no carried interest. Unlike the "2 and 20" structure, which is applied

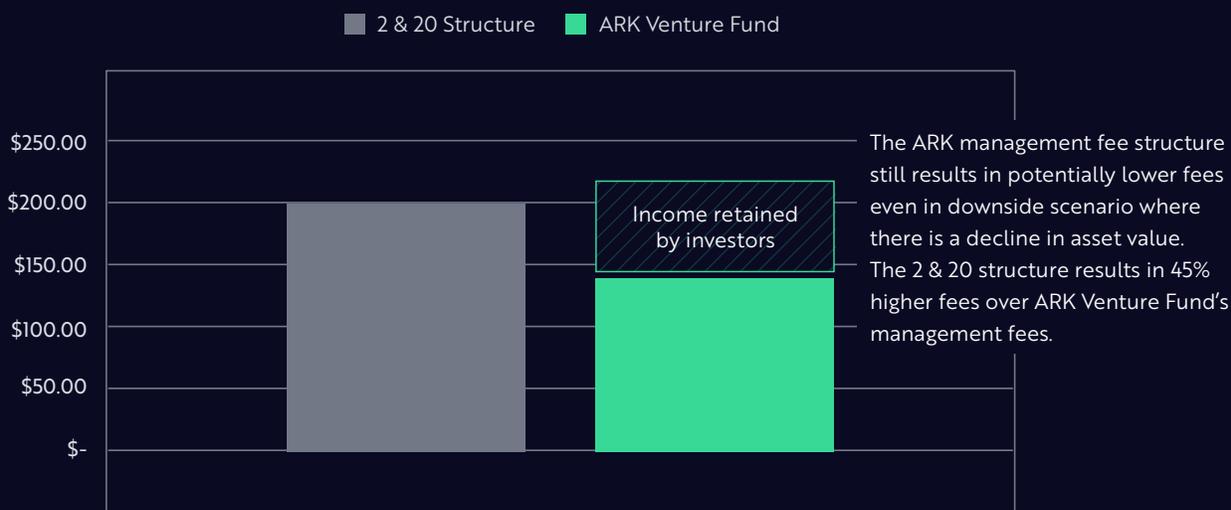
¹ The average first-quartile venture capital fund between 1984 and 2014 returned 4.53x MOIC. Harris, R.S., Jenkinson, T., Kaplan, S.N. and Stucke, R., 2020. Has persistence persisted in private equity? Evidence from buyout and venture capital funds (No. w28109). National Bureau of Economic Research.



to the initial investment amount, the management fee of the ARK Venture Fund is applied to the value of the investment as it changes over time. Assuming the same 4.5x gross return, the initial \$1,000 investment also would grow to \$4,500. An annual management fee of 2.75% on the average value of the \$1,000 investment over five years as the investment increases in value would bring total fees paid to approximately \$640, compared to \$900 for the “2 and 20” fee structure. In other words, investors would have paid \$260 or 40% more in fees with a “2 and 20” structure.²

Under the ARK Venture Fund’s structure, the investor retains 100% of the earnings including gains on sale after payment of the management fee. Although the ARK Venture Fund does not charge a carried interest, its fees are performance driven because the fees increase or decrease based on the value of the assets in the fund. The fee structure also would result in lower fees than the traditional 2 and 20 structure if there was a decline in the assets value. For example, in the extreme scenario where an investment value drops to zero over the 10 year investment period, investors in the ARK Venture Fund would pay \$138 in fees over ten years, again calculated based on average annual value of the fund, compared to investors in a “2 and 20” fee structure, which would pay \$200 worth of management fees, or 45% more.

Potential Management Fee Comparison 10 years, 0x MOIC



Source: ARK Investment Management LLC, 2022

Forecasts are inherently limited and cannot be relied upon. Not a recommendation to buy, sell, or hold any particular security. This return scenario is purely for illustrative purposes only.

² The 2.75% annual management fee of the ARK Venture Fund accrues on a daily basis, the annual average value of the fund is used for the sake of the calculation of the average annual fees paid.

Disclosures

You should not expect to be able to sell your Shares other than through the Fund's repurchase policy, regardless of how the Fund performs. The Fund's Shares will not be listed on any securities exchange, and the Fund does not expect a secondary market in the Shares to develop. Shares may be transferred or sold only in accordance with the Fund's prospectus. Although the Fund will offer to repurchase Shares on a quarterly basis, Shares are not redeemable and there is no guarantee that shareholders will be able to sell all of their tendered Shares during a quarterly repurchase offer. An investment in the Fund's Shares is not suitable for investors that require liquidity, other than liquidity provided through the Fund's repurchase policy. The ARK Venture Fund is a continuously-offered, non-diversified, registered closed-end fund with limited liquidity.

All statements made regarding investment opportunities are strictly beliefs and points of view held by ARK and investors should determine for themselves whether a particular investment or service is suitable for their investment needs. Certain statements contained in this document may be statements of future expectations and other forward-looking statements that are based on ARK's current views and assumptions, and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. The matters discussed in this document may also involve risks and uncertainties described from time to time in ARK's filings with the U.S. Securities and Exchange Commission. ARK assumes no obligation to update any forward-looking information contained in this presentation. **Past performance is not a guarantee of future results.**

Investors should carefully consider the investment objectives and risks as well as charges and expenses of the ARK Venture Fund before investing. This and other information are contained in the ARK Venture Fund's prospectus, which may be obtained by visiting www.ark-ventures.com. The prospectus should be read carefully before investing.

An investment in the ARK Venture Fund is subject to risks and you can lose money on your investment in the ARK Venture Fund. There can be no assurance that the ARK Venture Fund will achieve its investment objectives. The ARK Venture Fund's portfolio is more volatile than broad market averages. The ARK Venture Fund also has specific risks, which are described below. More detailed information regarding these risks can be found in the ARK Venture Fund's prospectus.

The principal risks of investing in the ARK Venture Fund include: **Equity Securities Risk.** The value of the equity securities the ARK Venture Fund holds may fall due to general market and economic conditions. **Foreign Securities Risk.** Investments in the securities of foreign issuers involve risks beyond those associated with investments in U.S. securities. **Disruptive Innovation Risk.** Companies that ARK believes are capitalizing on disruptive innovation and developing technologies to displace older technologies or create new markets may not in fact do so. Companies that initially

develop a novel technology may not be able to capitalize on the technology. Companies that develop disruptive technologies may face political or legal attacks from competitors, industry groups or local and national governments. These companies may also be exposed to risks applicable to sectors other than the disruptive innovation theme for which they are chosen, and the securities issued by these companies may underperform the securities of other companies that are primarily focused on a particular theme. **Information Technology Sector Risk.** Information technology companies face intense competition, both domestically and internationally, which may have an adverse effect on profit margins. **Financial Technology Risk.** Companies that are developing financial technologies that seek to disrupt or displace established financial institutions generally face competition from much larger and more established firms. Fintech Innovation Companies may not be able to capitalize on their disruptive technologies if they face political and/or legal attacks from competitors, industry groups or local and national governments. A Fintech Innovation Company may not currently derive any revenue, and there is no assurance that such company will derive any revenue from innovative technologies in the future. **Cryptocurrency Risk.** Cryptocurrencies (also referred to as “virtual currencies” and “digital currencies”) are digital assets designed to act as a medium of exchange. Cryptocurrency is an emerging asset class. There are thousands of cryptocurrencies, the most well-known of which is bitcoin. The Fund may have exposure to cryptocurrencies, such as bitcoin indirectly through an investment in the Bitcoin Investment Trust (“GBTC”), a privately offered, open-end investment vehicle that invests in bitcoin. **Leverage Risk.** The use of leverage can create risks. Leverage can increase market exposure, increase volatility in the Fund, magnify investment risks, and cause losses to be realized more quickly. **New Fund Risk.** There can be no assurance that the Fund will grow to or maintain an economically viable size, in which case the Board may determine to liquidate the Fund if it determines that liquidation is in the best interest of shareholders. **Non-Diversification Risk.** The Fund is classified as a “non-diversified” investment company under the 1940 Act. Therefore, the Fund may invest a relatively higher percentage of its assets in a relatively smaller number of issuers or may invest a larger proportion of its assets in a single issuer. As a result, the gains and losses on a single investment may have a greater impact on the Fund’s NAV and may make the Fund more volatile than more diversified funds. **Communications Sector Risk.** The Fund will be more affected by the performance of the communications sector than a fund with less exposure to such sector. **Cyber Security Risk.** As the use of Internet technology has become more prevalent in the course of business, funds have become more susceptible to potential operational risks through breaches in cyber security. **Future Expected Genomic Business Risk.** The Adviser may invest some of the Fund’s assets in Genomics Revolution Companies that do not currently derive a substantial portion of their current revenues from genomic-focused businesses and there is no assurance that any company will do so in the future, which may adversely affect the ability of the Fund to achieve its investment objective. **Privately Held Company Risk.** The strategy invests in privately held companies. Investments in privately held companies involve a number of significant risks, including the following: these companies may have limited financial resources and may be unable to meet their obligations, which may be accompanied by a deterioration in the value of



any collateral; they typically have shorter operating histories, narrower product lines and smaller market shares than larger businesses, which tend to render them more vulnerable to competitors' actions and market conditions, as well as general economic downturns; they typically depend on the management talents and efforts of a small group of persons; there is generally little public information about these companies and these companies and their financial information are not subject to the Securities Exchange Act and other regulations that govern public companies, and there may be an inability to uncover all material information about these companies; they generally have less predictable operating results and may require substantial additional capital to support their operations, finance expansion or maintain their competitive position; changes in laws and regulations, as well as their interpretations, may adversely affect their business, financial structure or prospects; and; they may have difficulty accessing the capital markets to meet future capital needs.

ARK Investment Management LLC is the investment adviser to the ARK Venture Fund.

Foreside Fund Services, LLC, distributor.

©2022, ARK Investment Management LLC. No part of this material may be reproduced in any form, or referred to in any other publication, without the express written permission of ARK Investment Management LLC ("ARK"). *The information provided is for informational purposes only and is subject to change without notice. This report does not constitute, either explicitly or implicitly, any provision of services or products by ARK, and investors should determine for themselves whether a particular investment management service is suitable for their investment needs. All statements made regarding companies or securities are strictly beliefs and points of view held by ARK and are not endorsements by ARK of any company or security or recommendations by ARK to buy, sell or hold any security. Historical results are not indications of future results.*

Certain of the statements contained in this presentation may be statements of future expectations and other forward-looking statements that are based on ARK's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. The matters discussed in this presentation may also involve risks and uncertainties described from time to time in ARK's filings with the U.S. Securities and Exchange Commission. ARK assumes no obligation to update any forward-looking information contained in this presentation.

ARK and its clients as well as its related persons may (but do not necessarily) have financial interests in securities or issuers that are discussed. Certain information was obtained from sources that ARK believes to be reliable; however, ARK does not guarantee the accuracy or completeness of any information obtained from any third party.

ARK Invest Management LLC
200 Central Ave, Suite 220,
St Petersburg, FL, 33711

info@ark-ventures.com
www.ark-ventures.com/